



GRI  
Realtor®

*Cindy Bond*

*Helping buyers and sellers see possibilities  
before they become obvious.*

Tomlinson  
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Sotheby's  
INTERNATIONAL REALTY

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## How to determine your net proceeds

ESTIMATED SALE PRICE ..... \_\_\_\_\_

### *Costs Related to Sale of Home*

Commission: 6% of sales price..... \_\_\_\_\_

Payoff first mortgage, estimated..... \_\_\_\_\_

Payoff second mortgage/home equity LOC, if applicable ..... \_\_\_\_\_

Homeowners' title insurance ..... \_\_\_\_\_

Flood certificate, if applicable ..... \_\_\_\_\_

Well and/or septic, if applicable. .... \_\_\_\_\_

Pro-ration of real estate taxes, approximately six months ..... \_\_\_\_\_

Interest from first of the month through closing..... \_\_\_\_\_

Pre-appraisal ..... \_\_\_\_\_

Pre-inspection ..... \_\_\_\_\_

Document-preparation fee..... \_\_\_\_\_

Recording fees ..... \_\_\_\_\_

Escrow closing fee..... \_\_\_\_\_

Closing transaction fee ..... \_\_\_\_\_

Resale certificate, if any..... \_\_\_\_\_

Homeowner association dues, if applicable..... \_\_\_\_\_

Home warranty (optional)..... \_\_\_\_\_

[State real estate tax fee] ..... \_\_\_\_\_

[Sales tax]..... \_\_\_\_\_

[Other expense]..... \_\_\_\_\_

[Other expense]..... \_\_\_\_\_

[Other expense]..... \_\_\_\_\_

[Other expense]..... \_\_\_\_\_

**Total Estimated Expenditures..... < \_\_\_\_\_ >**

ESTIMATED NET PROCEEDS ..... \_\_\_\_\_

Prepared for: \_\_\_\_\_

Prepared by: \_\_\_\_\_

Prepared on: \_\_\_\_\_

*NOTE: This is an estimate only, and the information herein is deemed to be accurate but not guaranteed. All estimates are subject to change.*